

MATTHEW RENZ

Influence Casts a Giant Shadow:

Make a Great Impact on People

Many companies are not sure how to develop people, to grow and build the best people. Inc. Magazine reports nearly 1 in 2 workers feel stuck. Success Magazine reports the number one fear of many professionals have is the fear that they will not have the opportunity to grow and develop in their careers. In fact, professors at the Harvard Business School found that C-suite executives believe they routinely implement career advancement practices that their employees say never happened.

Do you want to make a great impact on people? Many people call this respect and admiration. This session will help you understand the power of your influence. Because everyone influences others. Based on Matthew's book, your audience will learn how to grow their influence, so that they can have a greater impact on people. To engage the audience, the session is tailored specifically to your audience, crafted through direct telephone interviews with members of your corporation or association. This little extra effort will make a significant impact on your audience. Whatever your vocation or aspiration, you can increase your impact on others by learning to use your influence. Imagine your organizational culture fueled by positive influence!

- Your audience will learn the profound impact of influence with an Influence Inventory, who influences you, and why. You will be surprised at the dynamics at play.
- Your audience will learn position doesn't define influence: Influence isn't limited to titles or authority; it's about how we connect with people and inspire them to be better.
- Your audience will discover *ten* powerful strategies to cultivate and harness your influence effectively, fostering positive change within your organization, community, and beyond.

Matthew Renz brings a passion and energy for professional growth and leadership development. He's a speaker, trainer, and author who packs everything he touches with thought-provoking ideas meant to grow and build relationships. Matthew built a formidable career as a multiple award-winning executive with UnitedHealthcare. With a three-decade background in corporate sales and leadership, Matthew has a rich history of advising and learning with some of the top companies in the world, from Northwestern Mutual to the University of St. Andrews. Described as endlessly optimistic, Matthew is known for his high-energy, high-impact content (with a comedic touch) and humble delivery, and his connections with his audiences.



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Want to make a great impact on people? Become a great influence.

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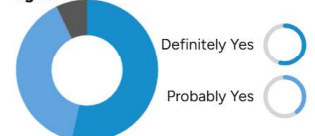
Audience Feedback



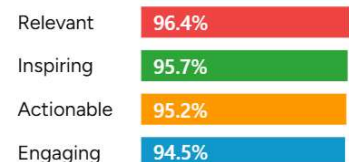
96% found this session valuable



92% want to hear Matthew speak again



Attendees found this session



Discovery Call
Booking Info

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